



May 4, 2016

Mr. Robert W. Speer, President/ Business Manager
IBEW Local 827
263 Ward Street
East Windsor, NJ 08608

Re: Treatment of Dental Emergencies

Dear Mr. Speer:

I am writing to you on behalf of Eastern Dental®. As you are aware, your Local and Eastern Dental® have had a longstanding working relationship. Being the sole organized dental providers in New Jersey, we sympathize for the strife you and your members are faced with. As such, we would like to do our part to assist your membership.

We are aware that benefits were terminated effective May 1, 2016. Enclosed for your review is a correspondence that I sent to the Eastern Dental® provider offices advising them to treat IBEW Local 827 members on an emergency basis. The provider offices were advised to accept your Aetna fee schedule as payment in full for most procedures. I do ask that you assist me in effectively communicating this information to your membership.

I look forward to working with you in the future. One day longer, one day stronger.

In Unity,

Jeff Motto
Director of Marketing